

**SCHROON LAKE CENTRAL SCHOOL  
BOARD OF EDUCATION MEETING AGENDA  
SCHOOL AUDITORIUM  
THURSDAY FEBRUARY 25, 2021 7:00 PM**

- I. Call the meeting to order
- II. Pledge of Allegiance
- III. Approval of the Minutes of the Board Meetings
  - A. January 28, 2021
- IV. Public Participation
- V. Financial Reports
  - A. Treasurer's Report
  - B. Approval of Warrants #7
  - C. Extra-Curricular Report
  - D. Approve Capital Fund Transfer
- VI. Superintendent's Report
  - A. Enrollment update
- VII. Board Discussion and Action Items
  - A. Approve CSE/CPSE/504 recommendations
  - B. Accept retirement letter
- VIII. Budget Workshop Session
  - A. Budget Draft
  - B. Budget Discussions
  - C. Legal Notice/ Bus Purchase
- XI. Public Participation
- XII. Executive Session (if needed and called)
- XIII. Adjournment

SCHROON LAKE CENTRAL SCHOOL DISTRICT  
BOARD OF EDUCATION  
REGULAR & BUDGET MEETING  
School Auditorium  
January 28, 2021

**BOARD MEMBERS PRESENT:**

Bruce Murdock  
Ashley Barry  
Jared Whitley  
Susan Repko  
Kevin Kelly

**OTHERS PRESENT:**

Supt. Gratto	Tamara Belanger
Danielle Fosella	Michele Crandall
Christian Gratto	Mary Gereau
Malena Gereau	Isaiah Pelkey
Jacob Lyons	Jackie Thompson
Alyssa Arnold	Brittany Mieras
Hailee Emmert	Kayli Hayden
Mr. Hayden	

**BOARD CLERK**

Lisa DeZalia

**MEETING  
TO ORDER**

President Bruce Murdock called the meeting to order at 7:00 pm

Those present pledged allegiance to the flag.

**PREVIOUS  
MINUTES**

A motion was made by Susan Repko, second by Ashley Barry to approve the minutes of January 4, 2021 as presented. All Board Members voted Yes-5 No- 0 motion carried.

**PUBLIC  
PARTICIPATION**

Malena Gereau read statements from members of the Girls Varsity basketball team asking the Board to allow the sports program to resume play now that the governor has left it up to the district. Many other states have begun play and members of the team understand the risks. Basketball is the one constant for many students and they respectfully ask to be allowed to have a season.

**CERTIFICATION  
OF WARRANT**

A motion was made by Jared Whitley, second by Ashley Barry to approve Warrant #6 dated 1/6/21 as presented. All Board Members voted Yes- 5 No-0 motion carried

**TREASURER'S  
REPORT**

A motion was made by Ashley Barry, second by Kevin Kelly to accept the Treasurer's Report for December dated 01/15/21 as presented. All Board Members voted Yes-5 No- 0 motion carried.

Mr. Murdock acknowledged the budget status

**EXTRA  
CURRICULAR  
REPORT**

A motion was made by Ashley Barry, second by Jared Whitley to accept the Extra Curricular Report dated 12/31/20. All Board members voted Yes- 5 No-0 motion carried.

**TAX  
ASSESSMENT  
REFUNDS**

A motion was made by Kevin Kelly, second by Ashley Barry to approve the tax assessment refunds in amount of \$415.06- Sweetser Owens, \$521.91 Hoskinson, \$597.52- Signorelli All Board members voted Yes- 5 No-0 motion carried

**SUPT  
REPORT**

Supt. Gratto presented the Board with a copy of the response to the Independent Audit Report. Segregation of Duties and Excess Unassigned Fund Balance were two areas of concern. The district will make every effort to make corrections by June of 2022.

**SPORTS  
DISCUSSION**

The Governor announced late Friday afternoon that schools may begin high risk contact sports with the approval of the local Health Department. Essex County will request permission from the state and if they get approval each school district would write a report to the state on how they would enforce COVID safety rules. The school medical director would have to approve the plan and then it could be submitted for approval. Only counties with rates under 4% will be considered for play. Schools also have to be in session in order to participate. Currently student athletes have been participating in pre season weight training and drills. They have not been playing actual basketball. The Safety committee met and can see both sides, however it is important to remember we are in the middle of a global pandemic. It was suggested that we not participate in interscholastic sports but allow full basketball practice in house. This also brings up other extra curricular activities such as the drama club, plays and proms. Ashley Barry stated that the vaccine is coming out and with more people vaccinated it should be safe to play. Other towns are currently playing. Jared Whitley is ok with a more competitive in house basketball practice. Kevin Kelly wanted to know how many other school would participate. Susan Repko is glad that we have not missed a day in session and feels it would be dangerous to allow students from other schools in. Some are schools that have been closed due a high positivity rate. Mr. Murdock stated that it is a difficult decision, but ultimately if something happens to one of our students it is the Board that will be responsible, not the governor or the public health department. He is also more interested in students playing in house basketball for now. It was agreed that Mr. Gratto and Mr. Silvernail will begin to file the necessary paperwork to allow practice with full contact.

**CSE  
RECS**

A motion was made by Susan Repko, second by Kevin Kelly to approve the CSE recommendations for 10630, 201211 and 201402 as presented. All Board members voted Yes- 5 No-0 motion carried

ENL SERVICES APPROVED Upon the recommendation of Supt. Gratto, a motion was made by Ashley Barry, second by Jared Whitley to appoint Ekaterina Lambeth as the English as a New Language Service Provider from February to June of 2021. Ms. Lambeth will be compensated \$2000.00 per month for a total not to exceed \$10,000. Ms. Lambeth's contract was approved as presented. All Board members voted Yes- 5 No-0 motion carried

2021-2022 SCHOOL CALENDAR A motion was made by Susan Repko, second by Kevin Kelly to approve the 2021-2022 school calendar as presented. All Board members voted Yes- 5 No-0 motion carried

SALE OF WEIGHT EQUIPMENT A motion was made by Jared Whitley, second by Kevin Kelly to approve the sale of the weight room universal in the amount of \$350.00. The proceeds will be used to purchase another piece of equipment. All Board members voted Yes- 5 No-0 motion carried

INDEPENDENT EDUCATIONAL EVALUTION POLICY 2<sup>nd</sup> read A motion was made by Jared Whitley, second by Susan Repko to to approve the 2<sup>nd</sup> read of policy #4321.3 regarding Independent Educational Evaluations. All Board members voted Yes- 5 No-0 motion carried

DRAFT BUDGET PRESENTED The first draft of the 2021-2022 budget was presented to the BOE members. Preliminary numbers have been used as the district awaits more definite numbers from the state. The preliminary tax cap has been calculated as 1.23% percent this year. This is an estimated increase of roughly \$94,942.00 Health care, special education costs, equipment, BOCES costs and unpredictable State Aid are still unknowns at this time. Schroon Lake still remains one of the lowest property tax rates in the northern BOCES. Deficit spending was discussed as well as how much fund balance should be used

PUBLIC PARTICIPATION There were no concerns at this time

EXECUTIVE SESSION A motion was made by Jared Whitley, second by Ashley Barry to go into executive session at 8:00PM to hold an information, strategy and Negotiation session related to collective bargaining agreements or arbitration. All Board members Voted Yes- 5 No-0 Motion carried

**EXECUTIVE  
SESSION**

A motion was made by Ashley Barry, second by Susan Repko to move out of executive session at 8:50 pm. No action taken  
All Board members voted Yes –5 No-0 Motion Carried

**ADJOURNMENT**

A motion was made by Kevin Kelly, second by Susan Repko to adjourn at 8:50 pm.  
All Board members voted Yes – 5 No-0 Motion Carried

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District Clerk

## Capital Fund Transfer

A motion was made by \_\_\_\_\_, second by \_\_\_\_\_ to approve the Capital Fund Transfer from the general fund in the amount of \$62,725.00.

All Board members voted Yes-      No-      motion carried

# 2021-2022 BUDGET CALENDAR

## Budget Guidelines and Overview

January 28, 2021	7:00 p.m.	Regular Meeting Budget Meeting
February 25, 2021	7:00 p.m.	Regular Meeting Budget Meeting
March 25, 2021	7:00 p.m.	Regular Meeting Full Budget Review
April 2, 2021	First date	The Sun & The Post Star April 2nd Publication date for Legal Notice April 16 <sup>th</sup> , April 30 th , May 14 <sup>th</sup>
April 19, 2021		School Board Petition Due by 5:00 p.m.
April 22, 2021	7:00 p.m.	Regular Board Meeting Board Adoption of the 2021-22 District Budget (April 23 <sup>th</sup> is the deadline to do so.)
April 23, 2021		Property tax report card submitted to SED
May 4, 2021		Copy of Budget made available
April 19 -May 13, 2021 (Mail Ballots)		Absentee Ballot available not earlier than 30 days Or later than 7 days prior to the election day
May 11, 2021	7:00 p.m.	<b>BUDGET HEARING</b>
May 12, 2021		Mail budget notice to eligible voters
May 18, 2021	12:00 p.m. to 8:00 p.m.	Budget Vote – Board of Education Election
May 27, 2021	7:00 p.m.	Regular Meeting

**Committee Recommendations for Board of Education Review with Details (February 25, 2021)**

<b>Meeting</b>	<b>Alt ID#</b>	<b>Age</b>	<b>Grade</b>	<b>Committee Reason</b>		<b>Decision</b>	<b>Disability</b>	<b>Recommended School</b>
03/19/2020	2907P	13:4	09	CSE	Annual Review	Classified	Learning Disability	Schroon Lake Central School

<b>Program/Service</b>	<b>Start Date</b>	<b>End Date</b>	<b>Ratio</b>	<b>Freq.</b>	<b>Period</b>	<b>Duration</b>
Resource Room Program	09/08/2020	06/25/2021	5:1	5	Weekly	40 mins

**BOE Info:** Annual Review Meeting: Student continues to qualify

05/21/2020	10557	16:5	11	CSE	Annual Review	Classified	Learning Disability	Schroon Lake Central School
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<b>Program/Service</b>	<b>Start Date</b>	<b>End Date</b>	<b>Ratio</b>	<b>Freq.</b>	<b>Period</b>	<b>Duration</b>
Resource Room Program	09/08/2020	06/25/2021	5:1	5	Weekly	40 mins

**BOE Info:**

01/27/2021	40162	18:2	11	Sub CSE	Requested Review Transfer Student	Classified	Learning Disability	Schroon Lake Central School
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<b>Program/Service</b>	<b>Start Date</b>	<b>End Date</b>	<b>Ratio</b>	<b>Freq.</b>	<b>Period</b>	<b>Duration</b>
Consultant Teacher Services	11/20/2020	06/25/2021	Direct	3	Weekly	40 mins
Consultant Teacher Services	11/20/2020	06/25/2021	Indirect	2	Weekly	20 mins
Resource Room Program	11/20/2020	06/25/2021	Group	3	Weekly	40 mins
Counseling	11/20/2020	06/25/2021	Individual	1	Weekly	30 mins

**BOE Info:** Requested review for a transfer Student: Student continues to qualify.

01/27/2021	20116	14:0	07	CSE	Reevaluation Review	Classified	Learning Disability	Schroon Lake Central School
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<b>Program/Service</b>	<b>Start Date</b>	<b>End Date</b>	<b>Ratio</b>	<b>Freq.</b>	<b>Period</b>	<b>Duration</b>
Consultant Teacher Services	09/08/2020	06/25/2021	Indirect	1	Weekly	30 mins
Consultant Teacher Services	09/08/2020	06/25/2021	Indirect	1	Weekly	30 mins
Resource Room Program	09/08/2020	06/25/2021	5:1	5	Weekly	40 mins
Resource Room Program	09/08/2020	06/25/2021	5:1	3	6 day cycle	40 mins
Counseling	09/08/2020	06/25/2021	Small Group	1	Weekly	30 mins
Occupational Therapy	09/08/2020	06/25/2021	Individual	1	Monthly	30 mins
Specialized ELA Instruction	09/08/2020	06/25/2021	Small Group	3	6 day cycle	40 mins

Speech/Language Therapy 01/27/2021 06/25/2021 Individual 2 Weekly 30 mins

**BOE Info:** Reevaluation Review Meeting: Student continues to qualify

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01/27/2021 10780 3:10 Preschool CPSE Reevaluation Review Classified Preschool Preschool Student with a Children's Development Group for Speech, OT, PT and Psychological Services, PLLC Disability

<u>Program/Service</u>	<u>Start Date</u>	<u>End Date</u>	<u>Ratio</u>	<u>Freq.</u>	<u>Period</u>	<u>Duration</u>
Special Class in an Integrated Setting	09/08/2020	06/25/2021	6:1+1	5	Daily	5 hrs
Occupational Therapy	12/03/2020	06/25/2021	Individual	2	Weekly	30 mins
Physical Therapy	02/01/2021	06/25/2021	Individual	2	Weekly	30 mins
Speech/Language Therapy	09/08/2020	06/25/2021	Individual	5	Weekly	30 mins

**BOE Info:** Reevaluation Review: Student continues to qualify

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02/05/2021 20103 17:10 11 Sub CSE Amendment Classified Learning Disability Schroon Lake Central School

<u>Program/Service</u>	<u>Start Date</u>	<u>End Date</u>	<u>Ratio</u>	<u>Freq.</u>	<u>Period</u>	<u>Duration</u>
Consultant Teacher Services	09/08/2020	06/25/2021	Direct	5	6 day cycle	40 mins
Consultant Teacher Services	09/08/2020	06/25/2021	Indirect	1	Weekly	30 mins
Resource Room Program	09/08/2020	06/25/2021	5:1	5	Weekly	40 mins
Special Class - Language Arts	09/08/2020	06/25/2021	15:1	5	Weekly	40 mins

**BOE Info:** Amendment without meeting: student continues to qualify

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02/08/2021 10610 7:7 02 Sub CSE Amendment Classified Speech or Language Impairment Schroon Lake Central School

<u>Program/Service</u>	<u>Start Date</u>	<u>End Date</u>	<u>Ratio</u>	<u>Freq.</u>	<u>Period</u>	<u>Duration</u>
Specialized Reading Instruction	09/08/2020	06/25/2021	Small Group	5	Weekly	30 mins
Speech/Language Therapy	02/08/2021	06/25/2021	Individual	2	6 day cycle	30 mins

**BOE Info:** Amendment no meeting to amend services

Notice of Annual Meeting, Election and Budget Vote Schroon Lake Central School District, Town of Schroon, County of Essex, New York

**NOTICE IS HEREBY GIVEN** that a public hearing of the qualified voters of the Schroon Lake Central School District, Essex County, Schroon Lake, New York will be held in the Schroon Lake Central School Auditorium on May 11, 2021 at 7:00 pm for the presentation of the budget. The budget will be available for review beginning on May 4, 2021 in the Schroon Lake Central School Office between the hours of 9:00 am and 4:00 pm daily excluding Saturdays, Sundays and holidays.

**NOTICE IS HEREBY GIVEN** that the annual meeting of the qualified voters of the Schroon Lake Central School District of the Town of Schroon, Essex County, New York will be held at the Schroon Lake Central School district on Tuesday May 18, 2021 between the hours of 12 Noon and 8:00 pm, or until those present at that time have voted, at which time the polls will be open to vote by paper ballot upon the following items:

1. To adopt the annual budget of the School District for the fiscal year 2021-2022 and to authorize the requisite portion thereof to be raised by taxation on the taxable property of the District.

2. To elect one member of the Board of Education for three year terms commencing July 1, 2021 and expiring on June 30, 2024 to succeed Ashley Barry whose term expires June 30, 2021
3. To elect one member of the Board of Education for three year terms commencing July 1, 2021 and expiring on June 30, 2024 to succeed Bruce Murdock whose term expires June 30, 2021
4. To vote on the purchase of a 22 passenger handicap bus not to exceed the amount of \$75,000.00
5. To vote on any other propositions which will be placed on the ballot, which relates to school business at Schroon Lake Central School.

**FURTHER NOTICE IS HEREBY BEING GIVEN** that petitions nominating candidates for the office of member of the Board of Education must be filed with the Clerk of the said school district, not later than April 19, 2021 by 5:00 pm. Each petition must be signed by at least twenty-five qualified voters and state the name and residence of the candidate and the vacancy for which the petition is being submitted.

**NOTICE IS HEREBY GIVEN THAT** absentee ballots are available for qualified voters, who on the day of the Budget Vote will be absent from

the Schroon Lake Central School District because of studies, occupation, duties, business, illness, vacation, physical disability, or confined to a hospital or jail. Application for an absentee ballot must be received by the District Clerk at least seven (7) days before the Budget Vote so the ballot can be mailed. A list of those persons to whom absentee ballots have been issued will be posted for inspection in the school office five (5) days before the vote. An absentee ballot must reach the office of the District Clerk at the Schroon Lake Central School not later than 5:00 pm on the day of the Budget Vote.

NOTICE IS ALSO GIVEN that military voters who are qualified voters of the School District may apply for a military ballot by requesting an application from the District Clerk at (518) 532-7164 extension 3493 or by email [ldezalia@slwildcats.org](mailto:ldezalia@slwildcats.org). For a military voter to be issued a military ballot, the District Clerk must have received a valid ballot application no later than 5:00 pm on April 20, 2021. In a request for a military ballot application or ballot, the military voter may indicate their preference for receiving the application or ballot by mail, facsimile transmission or electronic mail.

FURTHER NOTICE IS HEREBY GIVEN, that the qualified voters of the School District shall

be entitled to vote at the said budget vote. A qualified voter is one who is: 1. A citizen of the United States. 2. Eighteen years of age or older. 3. A resident within the District for a period of thirty (30) days next preceding the Budget Vote. The School District may require all persons offering to vote at the Budget Vote to provide one form of proof of residency pursuant to Education Law #20018-c. Such form may include a drivers license, a non driver identification card, a utility bill, or a voter registration card. Upon offer of proof of residency, the School District may also require all persons to provide their signature, printed name and address.

**NOTICE IS HEREBY BEING GIVEN** that the District Clerk is hereby authorized to amend the notice of the District Meeting and Budget from time to time as in her discretion, such amendment might be required.

Dated April 2, 2021

District Clerk: Lisa DeZalia

Board of Education President: Bruce Murdock

Schroon Lake Central School District

Town of Schroon, County of Essex, New York

Dates of publication notice: 4/2, 4/16, 4/30 5/14

# SALES QUOTATION



Leonard Bus Sales, Inc. is owned and operated by the Leonard family, a recognized leader in the distribution and support of quality, environmentally-friendly school buses. A third-generation family owned business, Leonard Bus Sales has been providing cost-saving fleet management services and award-winning customer support for over fifty-years.

Leonard Bus Sales is a leading distributor of Trans Tech Type-A school buses throughout New York. The company operates full-service facilities in Bergen, Deposit, Middletown, Rome, and Saratoga Springs.



Trans Tech is New York's only school bus manufacturer and leading maker of Type-A school buses. Offering a full line of single and dual wheel models, Trans Tech buses are tough and designed for safety and offer a wide-array of versatile floor plans to meet ever-changing customer demand. Established in 2007, Trans Tech's headquarters and manufacturing facility are located in located in Warwick, New York. Additional information is available at [www.transtechbus.com](http://www.transtechbus.com).

## Vehicle Highlights:

- Pan-formed floors provide big-bus strength and resist corrosion
- Bolted safety-cage provides enhanced crash protection
- Steel skins for increased toughness on all models
- Versa-track seating ensures maximum versatility and safety
- Single-seam roof construction reduces maintenance costs
- Industry-leading warranty 3 years/60,000 miles
- Aerodynamic design improves fuel efficiency
- Chassis by Ford and Chevy

Bergen | Deposit | Middletown | Rome | Saratoga Springs  
[www.leonardbus.com](http://www.leonardbus.com)



4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Schroon Lake Central School  
Lot A (Item 5-G): Type A-2, DRW, Cutaway, 5 Rows  
Capacity 22C/16A+0WC  
NYS DOT APPROVAL 139-NY-22-00WC-TTB  
2021 TT CHEVY Item #5-G DRW 30C  
Transportation Advisor: Roman Garasymchuk 315-240-8146

Contract #: PC67615  
Award/Year: 23000/2016  
Group # 40524  
Date: 11/19/2020  
Quote #: RG-21019-004

This Quote Valid for 60 Days

Please Refer to Page 3 for Vehicle Additions and/or Modifications

# LEONARD BUS SALES, INC.

## TRANS TECH EXCLUSIVE SAFETY & CONVENIENCE FEATURES

Factory Body & Chassis Undercoating

Bus Circuit Board Warranty-Lifetime

### CHASSIS FEATURES

Wheelbase – 159"  
Front Axle–4,600#;Rear Axle–9,600#  
Engine–6.6L;V8;401HP;464 lb-ft Torque  
Tires – A/S LT225/75R16E  
Fuel Tank – 32 Gal/Left, FWD of Axle  
Brakes – Hydraulic  
Grey Wheels & Front & Rear Mud Flaps  
AM/FM with Clock

GVWR – 14,200#  
Stabilitrak  
Alternator – 220 AMPS  
Battery – Dual, 770 & 660 CCA  
Dash A/C  
Transmission 6 Speed Automatic  
Tilt Steering  
Exterior Steel Skins - Sides ONLY

### BODY FEATURES

Headroom – 74"  
Dark Tint Windows – 32% Light Transmission  
Stop Arm - Safe Fleet Defender  
Mounted Turn Signals - LED  
Intermittent Wipers; Daytime Running Lights  
Step Treads, Ribbed Black, White Nosing  
Mirrors, Rosco, Crossview Eye-Max, Heated, Black B  
Bumper, 3/16" Thick Steel Powder Coated Black  
Rear Window, Tempered Glass 32% Light Trans  
Brake, Backup & Tail Lights, LED  
Auxiliary Power Board - Mtd in Bulkhead  
Insulation - 1 1/2", Sides, Roof & Roof Bows  
NYS First Aid Kit

Entry Door – Bi-Fold Manual O/O 26" Clear Width  
Observation Window FWD of Ent Door  
8 Lamp Warning System – SoundOff 7" LED Amber & Red  
Driver Dome Light & Interior Stepwell Light - LED  
Black Floor; Grey Upholstery  
Plywood Floor – 1/2"; 14 Gauge Pan-Formed  
Mirrors, Rosco, Sideview AccuStyle, Heated, Black Brkt  
45K BTU Rear Heater  
Fire Extinguisher, 2 1/2 LB 10BC  
Clearance & Marker Lights, LED Front & Rear  
Side Mounted Turn Signals - LED  
Pilot Light – Indicates Operation of Ext Heated Mirrors  
4" Vinyl Helvetica Lettering

STANDARD FEATURES SUBJECT TO CHANGE WITHOUT NOTICE



4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Schroon Lake Central School  
 Lot A (Item 5-G): Type A-2, DRW, Cutaway, 5 Rows  
 Capacity 22C/16A+0WC  
 NYSDOT APPROVAL 139-NY-22-00WC-TTB  
 2021 TT CHEVY Item #5-G DRW 30C  
 Transportation Advisor: Roman Garasymchuk 315-240-8146

Contract #: PC67615  
 Award/Year: 23000/2016  
 Group # 40524  
 Date: 11/19/2020  
 Quote #: RG-21019-004

This Quote Valid for 60 Days

Vehicle will be provided with standard features listed on page 2 with the following additions and/or modifications:

**OEM Factory Installed Options (Subject to NYSC Discount)**

12-0106	GRAB RAIL, Stainless Steel, Ent. Door, Full Length Mounted Right of Stepwell	\$95.00
13-0047	LIFT, BRAUN, CENTURY-2, NCL919FIB-2, FRONT PUMP, 800 LBS, 34" X 51" PLATFORM, 48" FLOOR TO GROUND	\$4,052.00
13-0089	TIE DOWN KIT, Q-Straint Retractable QRT DELUXE Q-8107-A1-L Mounted on L-Track	\$588.00
13-0120	Storage Bag, QSTRAINT Q5-8522, for W/C Tie Down Kit, Shipped Loose	\$65.00
14-0083	A/C, TRANS AIR, TA55BSC2LP, 60K BTU, FM55 IN-WALL EVAP, SC2 SKIRT COND, ADD-ON COMPRESSOR, QP21, GM 6.0L GASOLINE (#19018)	\$4,387.00
Item#5-G.CAPACITY.22C+0WC	Item#5-G: Capacity - 22C + 0WC	\$610.00
Item#5-G.CHEVY.FlatFloor	FLAT FLOOR w/ Recessed W/C Track Throughout Entire Body - INCLUDES Additional Body Section, W/C Interlock, 2" Red Pilot Light in Driver's Area - Warns of Lift Door Open, Lift Stanchion, Fire Blanket, Seat Belt Cutter, W/C Decal, Battery Box - w/ Hinged Door & Slide Out Tray for OEM Battery Under Hood and OEM Supplied Aux Battery & Fire Alarm System	\$5,659.08
ZQ3	TILT STEERING WHEEL & CRUISE CONTROL, GM CHASSIS	\$544.00

**Subtotal: \$16,000.08**

**Non-OEM Installed Options (Subject to NYSC Discount)**

ZEUSPT-003-DHD1TB (3-camera) 1080p HD	\$2,514.50
ZEUS-24/7 Minitrack add to ZEUS units	\$180.00

**Subtotal: \$2,694.50**

**NYS Contract Options (Not Subject to Discount)**

10-0013	PAINT, Roof White	\$433.02
12-0128	SLEEPING CHILD ALARM, CHILD CHECK MATE SYSTEM - EP2	\$335.96

**Subtotal: \$768.98**

**Beyond the Bus (Provided at NO CHARGE)**

LEONARD FAMILY SCHOLARSHIP FUND	FOR EVERY SCHOOL BUS SOLD, LEONARD BUS SALES WILL DONATE \$10 TO THE LEONARD FAMILY SCHOLARSHIP FUND WHICH BENEFITS CHILDREN OF NYAPT AND NYSBCA MEMBERS. PLEASE ASK YOUR TRANSPORTATION ADVISOR FOR DETAILS	\$0.00
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**Trades**

Bus	Comment	Value
91	1GB6G5BG7E1171735	\$3,000.00
<b>Trade Total:</b>		<b>\$3,000.00</b>



4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Schroon Lake Central School  
 Lot A (Item 5-G): Type A-2, DRW, Cutaway, 5 Rows  
 Capacity 22C/16A+0WC  
 NYSDOT APPROVAL 139-NY-22-00WC-TTB  
 2021 TT CHEVY Item #5-G DRW 30C  
 Transportation Advisor: Roman Garasymchuk 315-240-8146

Contract #: PC67615  
 Award/Year: 23000/2016  
 Group # 40524  
 Date: 11/19/2020  
 Quote #: RG-21019-004

This Quote Valid for 60 Days

Projected Payment/Delivery Date:  
*PROJECTED DELIVERY DATE SUBJECT TO FUTURE CONFIRMATION*

Vote Date:

<u>Base Price</u>	\$54,664.57
<u>Options Subject to Discount</u>	\$18,694.58
<u>Options Discount (5%)</u>	(\$934.73)
<u>Option Credits</u>	\$0.00
<u>Other Charges</u>	\$0.00
<u>NYS Contract Options:</u>	\$768.98
<u>Incentives:</u>	\$0.00
<u>Unit Price Per Bus</u>	\$73,193.40
<u>Quantity</u>	1
<u>Subtotal</u>	\$73,193.40
<u>Rebates:</u>	\$0.00
<u>Trades</u>	(\$3,000.00)
<u>Tax (if applicable)</u>	\$0.00
<u>Waste Tire Fee (if applicable)</u>	\$0.00
<b>Total Purchase Amount</b>	<b>\$70,193.40</b>

REVIEWED AND ACCEPTED BY:

\_\_\_\_\_  
 SIGNATURE DATE

**PAYMENT DUE UPON DELIVERY**